



BROKER CAPABILITY STATEMENT

Contact Us Today

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About East Gippsland Insurance Brokers

East Gippsland Insurance commenced in 2021. With over 20 years of industry experience, we are proud to say we are more than risk advisers; we are truly invested in looking after your assets.

We continually promote our core values by monitoring the way we provide customer service. This is by assessing the effectiveness of our processes towards improving client satisfaction and our ability to meet or exceed their expectations to ensure we **protect the things that matter**.

No matter your location (metro or regional), regardless of how large or small your business, personal or commercial or hard to place, our insurance brokerage provides a boutique service. We are insurance specialists and are committed to maintaining the highest standards, educating, and guiding our clients through the insurance process, by making sure they understand every step of the way.

We are equally committed to training our brokers to the highest of standards, providing them with the tools and training to build successful relationships that achieve superior outcomes for our clients.

Core Responsibilities

Let us take the complicated out of insurance. At East Gippsland Insurance Brokers, we have diverse team of brokers who have the insight and experience to help you navigate the process of buying an insurance policy.

We are committed in providing an informed decision ensuring all solutions address your needs in respect to policy placement and advice to your insurance program.

Our team will help you make important and informed decisions every day when it comes to protection and your future. Our team represent you as the consumer not the insurance company.

- **Commercial Insurance**
- **Personal Insurance**
- **Agricultural Insurance**
- **Miscellaneous Insurance**
- **Hard to Place**

Differentiators

East Gippsland Insurance Brokers Pty Ltd is a part of McLardy McShane Partners which is part of Australasia's largest general insurance broker network, the Steadfast Group. We leverage Steadfast's scale to ensure our clients have access to a wide range of insurance companies, a broad range of products, exclusive policy options, and of course, competitive pricing. And when the time comes and you need to make a claim, you will have the backing of Steadfast behind you.

Australia - www.steadfast.com.au/about-us

Advantages of our service offered include:

- Quality control by committing to the highest standards of excellence in everything we do.
- Knowledge of your business, risk factors, risk management and goals.
- We work for you, not the insurance company – giving you the power of choice.
- Direct access to an account executive responsible for the management of your program.
- Claims support is provided in a consistent manner.
- No obligation free quote.